# 14th COEX FOOD WEEK

2019

November 20<sup>th</sup> – November 23<sup>rd</sup>, 2019 Coex Halls A, B, C, D, Seoul, South Korea



### **Show Overview**

Dates November 20th (Wed.) – November 23rd (Sat.), 2019

**Venue** Coex Halls A – D(36,007sqm), Seoul, South Korea

**Expected Scale** 1,000 Companies, 1,800 Booths, 60,000 Visitors

Concurrent Shows Coex Food Pack, HMR Fair, Seoul International Bakery Fair (Siba),

Kitchen Fair, Seoul Dessert Show

**Organizer** Coex

**Certification(s)** UFI (The Global Association of the Exhibition Industry),

AKEI (Association of Korea Exhibition Industry)

**Sponsor(s)** Ministry of Agriculture, Food and Rural Affairs, Rural Development Administration,

Korea Food Research Institute, Korea Agency of HACCP Accreditation & Service

### **Exhibit Items**

| Food &<br>Beverage                  | · Farm<br>Products  | Processed Agricultural Products, Vegetable, Fruit, Beans, Processed Fruit Products, Traditional Dried Snack                |  |
|-------------------------------------|---|--|--|
|                                     | · Sea Food Products   | Fishery, Crustacean, Seaweed, Processed Frozen Sea Food  |  |
|                                     | · Livestock<br>Products   | Beef, Pork, Imported Meat, Delicatessen, Bacon, Ham, Sausage, Frozen Livestock Products                                    |  |
|                                     | · Dairy & Poultry   | Chicken, Duck, Egg, Process Poultry Products, Milk, Butter, Cheese, Yogurt   |  |
|                                     | · Rice &<br>Fermented Food  | Grain, Rice, Processed Rice Products, Salted Products,<br>Fermented Products   |  |
|                                     | · Beverages   | Coffee, Tea, Leaf Tea, Juice, Wine, Beer, Traditional Drinks Makgeolli, Liquors  |  |
|                                     | · Grocery & Seasoning   | General Processed Food, Food Additives, Seasoning, Spices, Oil, Herbs  |  |
|                                     | · Health/Functional<br>Food Products  | Vitamin, Mixed Grain Powder, Ginseng, Organic Products, Sap,<br>Lactobacillus, Health/Functional Beverage                  |  |
|                                     | · Pastry/Bakery   | Baking Confectionery, Baking Raw & Subsidiary, Materials, Bread, Cookies   |  |
|                                     | · Dessert   | Traditional Korean Sweets, Pizza, Hamburger, Sandwich, Candy, Ice Cream  |  |
|                                     | · Baby Food   | Milk Powder, Baby Snack, etc.  |  |
| Machinery &<br>Kitchen<br>Utensils  | · Cooking Equipment   | Meat Processing Machine, Grinder, Induction Range, Oven,<br>Refrigerator & Freezer, Sink, Blender, Kneader                 |  |
|                                     | · Kitchen Utensil   | Airtight Container, Pottery, Dinnerware, Food Containers, Home-baking Equipment, Hotel Equipment and Supplies, Baking Mold |  |
| Café Interior &<br>Store Facilities | Furniture, Interior decorations & Store Interior, Showcase, Consulting,<br>POS System, Coffee Roasting Machine, Coffee & Tea machine,<br>Capsule Coffee Machine   |  |  |
| Food<br>Packaging                   | Packaging Equipment Shrink-Wrapping Equipment, Vacuum-Wrapping, Equipment, Labeler, Sealing Equipment, Packing Container, Food Packing  |  |  |
| Food Safety                         | Safety Products & Hygiene Equipment Hygienic Food Processing Equipment, Sanitizers, Hygiene Measuring Machine, Laboratory Equipment, Safety Flooring, Factory & Workplace Flooring, Hygiene & Cooking Gear and Clothing |  |  |

### **Concurrent Shows**

Coex Food Week is the largest Food Exhibition in the second half of the year. It is a global food comprehensive exhibition organized by various categories. Customers from the all sectors of the food industry will be able to meet a business platform that will increase B2B performances.



Venue Hall B (1F)

**Expected Scale** HMR Fair - 150 Booths,

Coex Food Pack - 180 Booths



**Conference** Food Packaging HMR Market Trends,

Latest Food Packaging Technology
Cold Chain, Food Tech and more

**Main Visitors** • Domestic and Foreign food, beverage

alcohol manufacturing companies (Major to small enterprises)

· Participants of Coex Food Week

(approximately 800 companies, 3,000 visitors)

· Domestic HMR Food manufacturers and distributors

· Major domestic retailers

(E-Mart, Lotte Mart, GS Retail, etc)

· Major food distributors

(CJ Freshway, Shinsege Food, Hyundai Green Food, etc)



Organizer KCCMIC (Korea Cooking Machinery Industry Cooperation),

Coex Co., Ltd

Venue Hall B (1F)

**Events** Seminars on technology of cooking machinery, product production



Organizer Korea Bakery Association, Coex Co., Ltd

Venue Hall C (3F)

Concurrent

· The 19th Seoul International Bakery Contest

· The 4th Top Patissier in Asia

· Coffee Barista Competition

· The 10th Student Bakery Contest Mom & Me Baking

· Local Bakery Showcase



Organizer

Coex Co., Ltd

Venue

Hall D (3F)

Event

**Event** 

Sweet On-Air and other demonstration classes

### Why Coex Food Week 2019?

The best business opportunities presented

Coex Food Week invites domestic and overseas buyers to participate in a 1:1 B2B meeting program. The program has been extremely successful, boasting an 80% satisfaction rate every year.



























# 2 Explore a growing food market

Korea is recognized as the 11th largest economy in the world and by 2019, its annual GDP is to grow by 2.8% despite of the unstable global economy. At Coex Food Week, exhibitors and buyers can learn all about food trends for the future and expand their business into Asia.

The largest food exhibition in Korea

Coex Food Week is a total platform, presenting all aspects of food and beverage industry. From raw ingredients to machinery, packaging, organic food products, confectionary and pastries, Coex Food Week has been providing the latest food industry news and trends for the last 13 years.





### Results of Coex Food Week 2018

Title The 13th Coex Food Week 2018

**Venue** Coex Halls A, B, C, D, Seoul, South Korea

**Dates** November 28<sup>th</sup> – December 1<sup>st</sup>, 2018

Scale 19 Countries, 846 Companies (111 Overseas), 1,717 Booths (88 Overseas), 52,754 Visitors

### Exhibitors Analysis



- $\cdot$  67% of the exhibitors were satisfied with business meetings
- $\cdot$  77% of the exhibitors were satisfied with the overall performance

### Buyers Analysis

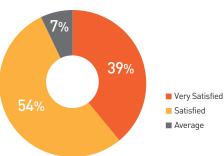
### Buyers from 11 Countries, 78 People

North-East Asia Singapore, Malaysia, Thailand, Vietnam, India South-East Asia Japan, Mongolia, Hong Kong, Taiwan

Europe Belgium, Russia



### Buyer's satisfaction with overall management



- · 62% of the exhibitors were satisfied with business meetings
- $\cdot$  91% of the exhibitors were satisfied with the overall performance

### **Application Guidelines**

### Submit Application

Early Bird May 31, 2019 General August 23, 2019

### Send Down Payment

50% of the total booth cost due within 1 week of application submission

### Send Final Payment

Remaining 50% of the total booth cost + additional utility fees

### Opening of Coex Food Week 2019

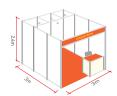
November 20 - 23, 2019

Application Submission: Submit the application to the Coex Food Week office via email (foodweek.info@coex.co.kr).

### **Booth Types & Fees**



Space Only (3mx3m)



### Shell Scheme

Space and Shell Stand (3M x 3M)
Plastic panel assembly\_1m width × 2m height
Booth Sign\_Company name + booth number
Flooring\_Needle punch carpet
Furniture\_1 information desk + 1 chair
(same set regardless of booth size)
Light\_1 fluorescent lamp (40W) + 4 spot lights (100W)
Note: All extra power supplies require a separate
application. Please see the Utility Services Chart for rates.



#### Premium Stand

Premium Stand (3M x 3M)
The premium booth package offers an impressive LED-lit, block-constructed style that resembles an independent booth while maintaining the conveniences of a shell-scheme booth.

| Category                                  | Booth Type    | Unit Price |
|---|---------------|------------|
|   | Space Only    | USD 3,000  |
| Early Bird Application (Due May 31, 2019) | Shell Scheme  | USD 3,300  |
|   | Premium Stand | USD 3,800  |

| Category                                     | Booth Type    | Unit Price |
|--|---------------|------------|
|  | Space Only    | USD 3,200  |
| General Application<br>(Due August 23, 2019) | Shell Scheme  | USD 3,500  |
|  | Premium Stand | USD 3,800  |

<sup>\*</sup> Minimum units for a Space Only Booth: Two or more booths

<sup>\*</sup>The selected foreign companies are required to pay VAT (10%) according to the Korean Value-Added Tax Law-Article 25

| Category      |                    | Details                      |  |
|---------------|--------------------|------------------------------|--|
|               | 220V Single-Phase  |                              | Daytime: USD 90/Kw<br>24 hours: USD 100/Kw |
| Electricity   | 220V Triple-Phase  |                              |  |
|               | 380V Triple-Phase  |                              |  |
| Talaukaua     | Domestic Line      | Includes long distance calls | USD 80                                     |
| Telephone     | International Line |                              | USD 250                                    |
| Water Cretera | Pressure           | 2.9kg/cm <sup>2</sup> (max)  | USD 250                                    |
| Water System  | Sub Piping Size    | 15mm(max)                    |  |

<sup>\*</sup>The above cost is for 4 days of usage









# Special Offer for Overseas Exhibitors and Buyers

### National Pavilion Package Benefits

All national trade promotion agencies and foreign embassies in Korea are eligible for National Pavilion package benefits.

- · Booth fee discount Special rate depending on the scale of the booth
- · Upgraded booth design National flag and name of the Country integrated into the design
- · 1:1 Biz-Matching Program B2B meetings with domestic and/or international buyers

### Buyer Delegation Program Benefits

Buyer groups of 10 members from international trade associations (export associations) or government organizations can attend the exhibition as an official delegation group.

### The benefits are as below

- · Hotel Accommodations for all the delegation members at designated hotel (max 2 / company)
- · A round trip flight ticket for the one head representative (economy class)
- · Pre-arranged 1:1 Biz-Matching Program:
- \*Specialized Biz-Matching Program is designed to optimize buyers' business opportunities through exclusive, pre-arranged meetings with exhibitors. Buyers can gain the maximum benefits by attending the exhibition through this tailor-made platform.
- · Interpreter Services during 1:1 Biz-Matching Program(English, Japanese, Chinese)
- · Access to all concurrent events including VIP events at Coex Food Week 2019

## COEX **FOOD WEEK 2019**

November 20th - November 23rd, 2019 Coex Halls A, B, C, D, Seoul, South Korea

### Floor Plan



### Hall A

### Fine & Organic Food

- · Premium Agriculture Local Market
- · Premium Agriculture Pavilion

### Hall B

### Tech & Equipment

- · HMR (Ready-to-eat)
- · Kitchen Fair
- · Coex Food Pack

### **Grand Ballroom**

### Conference

- · Food Tech Conference
- · Food Market Report
- · HACCP Food Safety
- · High-Tech Food Package

### Hall C

### **Bread & Bakery**

- · Siba (Seoul International Bakery Fair)
- · The 4th Top Patissier in Asia

### Hall D

### Culinary & Lifestyle

- · Dessert Show Korea
- · Coffee & Tea Festival
- · Sweet-On-Air

